

## **Matrimony's growth momentum continues in Q3**

**Billing growth of 7.3% y/y and Revenue growth of 12.2% y/y**

**Chennai, February 10, 2022:** Matrimony.com Limited, the leading online matrimony company, announced its unaudited standalone and consolidated financial results for the Third quarter and nine months ended December 31, 2021, as approved by its board of directors.

**Murugavel Janakiraman, Chairman and Managing Director** said, "Despite a seasonal quarter, our revenue growth was reasonably good on a Y/Y basis. Executing the strategic priorities with rigor and backing it with investments in the right areas, have made this possible. We expect growth momentum to further accelerate in Q4".

### **Key financial highlights for the quarter ended December 31, 2021**

#### ***Consolidated***

- Billing at Rs 107.4 crores (growth of 0.5% q/q and 7.3% y/y)
- Revenue at Rs 108.5 crores (decline of 1.3 % q/q and growth of 12.2% y/y)
- Profit After Tax (PAT) at Rs 11.5 crores (decline of 30.6% q/q and growth of 4.3% y/y)

#### ***Matchmaking***

- Billing at Rs 106.1 crores (flat q/q and growth of 6.3% y/y)
- Revenue at Rs 107.2 crores (decline of 1.8% q/q and growth of 11.4% y/y)
- Added 2.15 lakhs paid subscriptions during the quarter

#### **Other highlights**

- Launched patent-pending feature "Acceptable Matches" to help member profiles be seen and contacted only by relevant matches

#### **About Matrimony.com limited**

Matrimony.com is India's leading consumer Internet Company. It is a signature consumer internet conglomerate, managing marquee brands such as BharatMatrimony, CommunityMatrimony and EliteMatrimony. BharatMatrimony is considered the largest and most trusted matrimony brand which has also established a considerable retail presence with over 110 self-owned retail outlets across India. Matrimony.com has also recently launched Jodii - a vernacular matchmaking service for common people. The Company delivers matchmaking and marriage related services to users in India and the Indian diaspora. The Company has pioneered several new business models such as WeddingBazaar.com,

Mandap.com and CommunityMatrimony.com, a consortium of over 300 community matrimony websites and now Jodii.

For more details, visit <https://www.matrimony.com>

### **Safe Harbour**

Certain statements in this release could be forward-looking statements on our business. These involve a number of risks and uncertainties that could cause the actual results to differ materially from such forward-looking statements. We do not undertake to update any such forward-looking statements that may be made from time to time by or on behalf of the company unless it is required by law.

For further information, please contact:

Vijayanand S

Company Secretary

Matrimony.com Ltd.

No: 94, TVH Beliciaa Towers, Tower 2, 5th Floor,

MRC Nagar, Raja Annamalaipuram, Chennai - 600 028, Tamil Nadu, India.

Phone: 044-49001919

Email: [investors@matrimony.com](mailto:investors@matrimony.com)

CIN: L63090TN2001PLC047432