

## **Matrimony reports billing growth of 3.8% y/y in Q3 FY23**

**Chennai, February 9, 2023:** Matrimony.com Limited, the leading online matrimony company, announced its unaudited standalone and consolidated financial results for the third quarter and nine months ended December 31, 2022, as approved by its board of directors.

**Murugavel Janakiraman, Chairman and Managing Director** said, “We are working on many initiatives to enhance the momentum on conversions and staying more relevant to our customers through better engagement and offerings. We hope to end the financial year on a better footing that can set the right tone for next year”.

### **Key financial highlights for the quarter ended December 31, 2022**

#### ***Consolidated***

- Billing at Rs 111.4 crores (growth of 2.1% q/q and 3.8% y/y)
- Revenue at Rs 110.4 crores (decline of 3.9% q/q and growth of 1.7% y/y)
- Profit After Tax (PAT) at Rs 11.6 crores (decline of 0.9% q/q and growth of 0.9% y/y)

#### ***Matchmaking***

- Billing at Rs 108.3 crores (growth of 1.6% q/q and 2.1% y/y)
- Revenue at Rs 107.8 crores (decline of 4.2% q/q and growth of 0.5% y/y)
- Added 2.38 lakhs paid subscriptions during the quarter (decline of 1.7% q/q and growth of 10.7% y/y)

#### **About Matrimony.com limited**

Matrimony.com is India’s leading consumer Internet Company managing marquee brands such as BharatMatrimony, CommunityMatrimony and EliteMatrimony. BharatMatrimony is considered the largest and most trusted matrimony brand which has also established a considerable retail presence with over 100 self-owned retail outlets across India. Matrimony.com has also launched Jodii – an exclusive matchmaking service for non-graduates, in 9 Indian languages. The Company delivers matchmaking and marriage related services to users in India and the Indian diaspora. The Company has pioneered several new business models such as WeddingBazaar.com, Mandap.com and CommunityMatrimony.com, a consortium of over 300 community matrimony services.

For more details, visit <https://www.matrimony.com>

## Safe Harbour

Certain statements in this release could be forward-looking statements on our business. These involve a number of risks and uncertainties that could cause the actual results to differ materially from such forward-looking statements. We do not undertake to update any such forward-looking statements that may be made from time to time by or on behalf of the company unless it is required by law.

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