

February 05, 2020

<b>National Stock Exchange of India Ltd</b> Exchange Plaza, 5th Floor Plot No: C/1, G Block Bandra Kurla Complex, Bandra (E) Mumbai – 400 051	<b>Corporate Relationship Department</b> BSE Ltd., Phiroze Jeejeebhoy Towers Dalal Street, Mumbai – 400 001
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Dear Sirs,

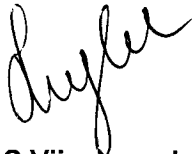
**Sub: Intimation of the Media release under SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015**

**Ref: Scrip Code – BSE: 540704; NSE: MATRIMONY**

Pursuant to the provisions of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, copy of the media release is enclosed for your information and records

Thanking you,

Yours faithfully  
For **Matrimony.com Limited**



**S.Vijayanand**  
**Company Secretary & Compliance Officer**  
**ACS: 18951**

**No.94, TVH Beliciaa Towers, Tower II, 10<sup>th</sup> Floor, MRC Nagar, Chennai – 600028**

# matrimony.com

## Matrimony reports Q3 billings growth of 7.4% Y/Y

**Chennai, February 5, 2020:** Matrimony.com Limited, the leading online matrimony company, announced its unaudited standalone and consolidated financial results for the third quarter and nine months ended December 31, 2019, as approved by its board of directors.

**Murugavel Janakiraman, Chairman and Managing Director** said, "We have seen good momentum in Q3 matchmaking billings, and we expect to enhance this further. Our initiatives in product and customer engagement have started to yield improved results that will help us to drive better growth".

### Key financial highlights for the quarter ended December 31, 2019

#### Consolidated

- Billing at Rs 91.9 crores (growth of 4.3% q/q and 7.4% y/y)
- Revenue at Rs 90 crores (decline of 2.4 % q/q and growth of 5.6 y/y)
- Profit After Tax (PAT) at Rs 5.6 crores (decline of 28.3% q/q and 16.5% y/y).

#### Matchmaking

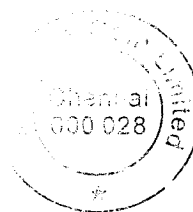
- Billing at Rs 89.5 crores (growth of 5.7% q/q and 8.7% y/y)
- Revenue at Rs 87.8 crores (decline of 0.9% q/q and growth of 6.3% y/y)
- 4.38 million active profiles as at December 31, 2019
- Added 1.25 million free profiles and 173,538 paid subscriptions during the quarter

### About Matrimony.com limited

Matrimony.com is India's leading consumer Internet Company. It is a signature consumer internet conglomerate, managing marquee brands such as BharatMatrimony, CommunityMatrimony and EliteMatrimony. BharatMatrimony is considered the largest and most trusted matrimony brand which has also established a considerable retail presence with over 145 self-owned retail outlets across India. The Company delivers matchmaking and marriage related services to users in India and the Indian diaspora.

The Company has pioneered several new business models such as MatrimonyPhotography, MatrimonyBazaar, MatrimonyMandaps, and CommunityMatrimony, a consortium of over 300 community matrimony websites.

For more details, visit <https://www.matrimony.com>



A handwritten signature in black ink, appearing to read "Deyler".

## Safe Harbour

Certain statements in this release could be forward-looking statements on our business. These involve a number of risks and uncertainties that could cause the actual results to differ materially from such forward-looking statements. We do not undertake to update any such forward-looking statements that may be made from time to time by or on behalf of the company unless it is required by law.

For further information, please contact:

Vijayanand S

Company Secretary

Matrimony.com Ltd.

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