

matrimony.com

Matrimony reports Q2 revenue growth of 5.3% y/y

Chennai, November 8, 2019: Matrimony.com Limited, the leading online matrimony company, announced its unaudited standalone and consolidated financial results for the second quarter and half year ended September 30, 2019, as approved by its board of directors.

Murugavel Janakiraman, Chairman and Managing Director said, "Q2 growth was affected due to seasonality. We are working on many actionable insights to improve customer acquisition, engagement and conversion. This will help us to increase value and enhance the growth momentum".

Key consolidated financial highlights for the quarter ended September 30, 2019

- Billing at Rs 88.1 crores (decline of 4.6% q/q and growth of 2.2% y/y)
- Revenue at Rs 92.2 crores (decline of 3.4 % q/q and growth of 5.3 y/y)
- PAT at Rs 7.8 crores (decline of 16.1% q/q and 40.4% y/y)

Other highlights

- 4.3 million active profiles as at September 30, 2019
- Added 1.32 million free profiles and 170,496 paid subscriptions during the quarter

About Matrimony.com limited

Matrimony.com is India's leading consumer Internet Company. It is a signature consumer internet conglomerate, managing marquee brands such as BharatMatrimony, CommunityMatrimony and EliteMatrimony. BharatMatrimony is considered the largest and most trusted matrimony brand which has also established a considerable retail presence with over 130 self-owned retail outlets across India. The Company delivers matchmaking and marriage related services to users in India and the Indian diaspora.

The Company has pioneered several new business models such as MatrimonyPhotography, MatrimonyBazaar, MatrimonyMandaps, and CommunityMatrimony, a consortium of over 300 community matrimony websites.

For more details, visit <https://www.matrimony.com>

Safe Harbour

Certain statements in this release could be forward-looking statements on our business. These involve a number of risks and uncertainties that could cause the actual results to differ materially from such forward-looking statements. We do not undertake to update any such forward-looking statements that may be made from time to time by or on behalf of the company unless it is required by law.



A handwritten signature in black ink, appearing to read "Murugavel".

For further information, please contact:

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Company Secretary

Matrimony.com Ltd.

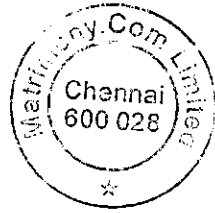
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Sujal